



Capability Statement





**At UCG, we believe in creating true partnerships.**

**We enjoy connecting with businesses, understanding their organisational goals, and then driving outcomes to achieve those goals.**

**We do this by researching and deploying new technologies and by running a unique operational model that aggregates and manages resources as an end-to-end service.**





**We also design, build and maintain  
all types of telecommunications networks.**





# What products & services does UCG provide?

We are an end-to-end service provider that manages and delivers outcomes for our clients.



Strategic  
Consulting



Land Access  
& Approvals



Survey  
& Design



Construction



Installation  
& Commission



24/7 Operation  
& Maintenance



Project  
Management



siteTRAX™



# Where does UCG operate?

Globally, UCG has over 550 employees and 1500 delivery partners in our organisation operating across Australia, New Zealand, Philippines and Pacific Island nations.



# Who does UCG work for?

UCG offers our services to large corporate and government organisations looking to optimise and consolidate their networks.

We also support smaller operators who are looking to scale and require access to field resources across both countries.



CHORUS





# What makes UCG different?

## UCG sees opportunity in difficult markets

Telecommunications is a critical infrastructure and service for businesses and the community. We actively seek out challenges that are perceived to be "too hard" by the industry and create solutions which can be scaled. This is our core business.

## The business has a strong entrepreneurial culture

Our people are empowered to make decisions and gain valuable industry experience while contributing to the company's growth. UCG prides itself on acting as a great platform for developing talent. Our practice is to recruit driven and smart individuals with a can-do attitude.



# Our business ecosystem

At UCG, we create new business opportunities for our clients by connecting them with complementary business partners within our business ecosystem and providing an environment for collaboration.

We have strategic partnership agreements with these organisations.





# What are UCG's certifications & accreditations?

UCG's health, safety, quality, environmental and information security management systems are independently certified by SAI Global. Our Occupational Health and Safety Management System is also accredited by the Federal Safety Commissioner to the Australian Government Building and Construction OHS Accreditation Scheme.



Quality  
ISO 9001



Environment  
ISO 14001



OHS  
ISO 45001



Information  
Security  
ISO 27001



**+IMPAC**  
**PREQUAL**

Identifying Safe Contractors

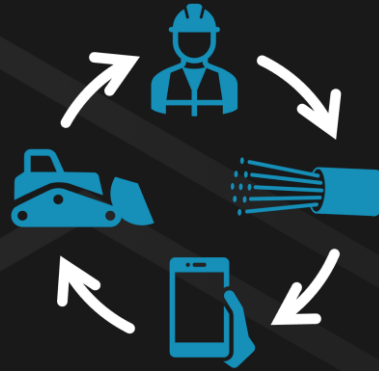


# Disruptor



We pride ourselves on being the disruptor in the industry. We are an entrepreneurial organisation that seeks out challenges, then we research, develop, and deploy new technologies to overcome those challenges.

# Integrator



We pride ourselves on being the integrator between businesses and communities. We do this by running a unique operational model that aggregates and manages resources as an end-to-end service.

# True partner



We believe in creating true partnerships. We enjoy connecting with businesses, understanding their organisational goals, and creating an environment of alignment and transparency to manage and deliver outcomes.





# Notable Projects

## Australia

### **Sanctuary Cove (2008 to 2013)**

Design, construct, operate and maintain the first FTTP network in Australia

### **Telstra South Brisbane (2012)**

Design and construct of FTTP to 260 brownfield MDUs and 3,000 EUP within the South Brisbane Exchange footprint

### **NBN (2012 to present)**

Multiple design and construct contracts for NBN which has resulted in over 45,000 buildings and 300,000 connections across all technologies

### **City of Gold Coast (2016 to present)**

Over 20km of fibre design and construction in preparation for the Commonwealth Games  
Ongoing operation and maintenance of over 100km of fibre and 420 WiFi access points

### **Queensland's Department of Transport and Main Roads (2017 to present)**

Undertake field audit of existing network and creation of a PNI  
3-year contract to provide operation and maintenance for 80km of fibre, 120 comms rooms and 300 sub racks

### **ENE.HUB (2019 to present)**

40 km of fibre and over 150 smart nodes installed across Sydney, Geelong and Moreton Bay  
9+3-year contract to provide design, construction, operation and maintenance for smart nodes

### **Lake Macquarie City Council (2020 to present)**

Strategic consulting for Fibre City project, detailed survey and design and ongoing advisory services

### **Essential Energy West Wyalong (2021 to present)**

120km pit, pipe and fibre infrastructure providing connectivity to solar farms in regional NSW

### **OptiComm Velocity Phase 2 (2021 to present)**

Installation and commissioning of OLTs in 72 Velocity Exchanges in all states of Australia



# Notable Projects

## New Zealand

### **Awarded Ultra-Fast Broadband (UFB) Contract (2014)**

Secured Chorus contract (increasing ~ 400% over four years to 2018)

### **UFB 3 Contract (2017)**

Ultra-Fast Broadband (UFB) 2 contract (year-on-year revenue increase of 140%)

### **Auckland Transport Infrastructure Contract (2019)**

Auckland Transport – Changed the standard operating model and turnkeyed the project for the client

### **Awarded West Coast Contract (2020)**

Expansion of our national footprint to provide fibre connectivity to the West Coast of the South Island

Spark New Zealand – Supporting Spark to install essential hardware to Maraes across New Zealand

### **Awarded ANZ and BNZ Contracts (2021)**

ANZ Upgrade – Awarded contract to supply fibre to 100 ANZ Automatic Teller Machines

### **Dense Air (2022 to present)**

Mobile signal augmentation across New Zealand

### **Chorus NZ FSA (2022 to present)**

7-year field services agreement with Chorus to provide 24/7 operation & maintenance services

### **Chorus NZ UFBC (2022 to present)**

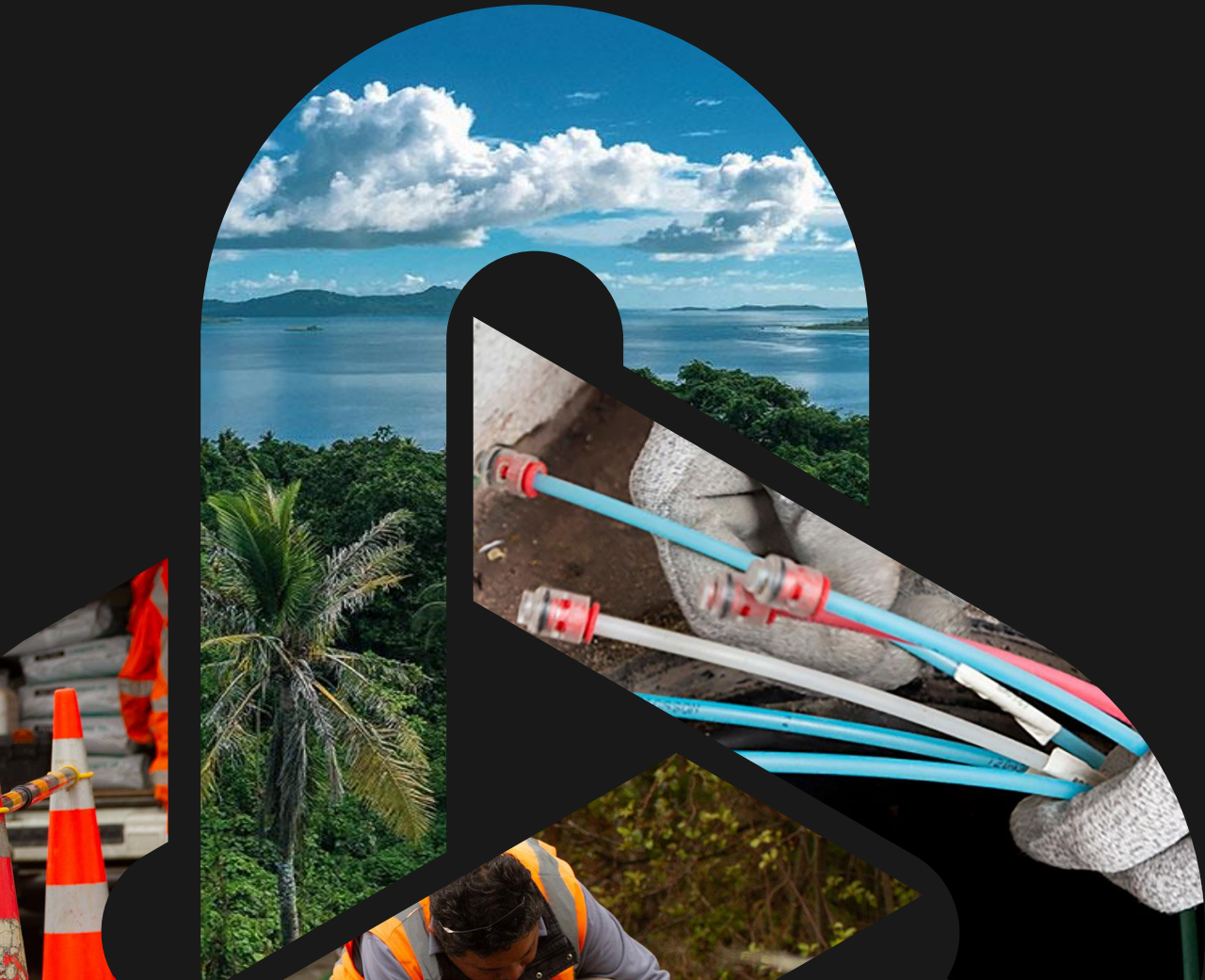
3-year contract providing fibre broadband installation services





# Notable Projects

## Pacific Islands



### **Federated States of Micronesia (2020 to present)**

Survey, design and project management of remote FTTP network deployment

### **World Bank**

Awarded design contract by the World Bank to design FTTP network in the four main states of FSM

## Australia

### Brisbane (Head Office)

Level 2, 4 Clunies Ross Court  
Eight Mile Plains, QLD 4113

### Gold Coast

Unit 1, Building 3, 26 Production Avenue  
Molendinar, QLD 4214

### Sydney

1/85 Station Road  
Seven Hills, NSW 2147

### Melbourne

2/26 Mareno Rd  
Tullamarine, VIC 3043

## New Zealand

### Auckland (Head Office)

9 Prescott Street  
Penrose, Auckland 1061

### Hamilton

Unit 19, 6 Ken Browne Drive,  
Hamilton 3200

### Hamilton

Unit 11, 2/42 John Spencer Way,  
Rukuhia, Waikato 3282

### Kaitia

27 Whangatane Drive,  
Kaitia 0482

### Kerikeri

185 Waipapa Road  
Kerikeri 0230

### Napier

Unit 12, 9 Turner Place  
Onekawa, Napier 4110

### Paeroa

7 Willoughby Street  
Paeroa 3600

### Rotorua

Unit 10, 158 Te Huaki Crescent  
Eastgate Business Park, Rotorua 8642

### Warkworth

Unit 9, 9 Gumfield Drive  
Warkworth 0910

### Whangarei

24 Finlayson St, Whangarei 0110

### Whangarei

Unit 3, 17 Fertiliser Rd  
Port Whangarei, Whangarei 0110

### Wellington

21-29 Bell Road South,  
Gracefield Lower Hutt, Wellington, 5012

### Palmerston North

549 Main Street, Palmerston North, 4414  
7/15 Bounty Place, Palmerston North, 4414

### Waipukurau

Unit 114, 2358 Takapau Road,  
Waipukurau, 4200

### Christchurch

B-18 Studios, Unit 5, 18 Bernard Street,  
Addington, Christchurch 8024

### Albany

The Crate 28 Constellation Drive,  
Rosedale, Auckland 0632

